



N1 hf.

## Condensed Consolidated Interim Financial Statements

1 January to 30 June 2018

*This is a translation of the Icelandic original. In the event of discrepancies between the Icelandic language version and any translation thereof, the Icelandic language version will prevail.*

N1 hf.  
Dalvegur 10-14  
201 Kópavogur

Reg. No. 540206-2010

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# Endorsement and Statement by the Board of Directors and the CEO

The condensed consolidated interim financial statements of N1 hf. for the period from 1 January to 30 June 2018 have been prepared in accordance with the International Financial Reporting Standard for interim financial reporting, IAS 34.

The Company's operating revenue for the first six months of the year amounted to ISK 19,144 million and increased by 19% compared to the same period of the previous year. According to the statement of income and comprehensive income, profit from the Group's operations for the period amounted to ISK 748 million. However, when taking into account translation difference due to the operation of a foreign associated company the Group's total comprehensive income amounts to ISK 742 million. The Group's equity at the end of the period amounted to ISK 14,554 million including share capital in the amount of ISK 250 million.

On 30 July 2018 the Icelandic Competition Authority (ICA) approved N1's acquisition of all share capital of Festi hf. By the acquisition, which is subject to certain conditions, N1 obtains control over Festi which therefore becomes a subsidiary of N1. Festi operates grocery stores under the brand names of Krónan, Kr, Nóatún and Kjarval, as well as the electrical appliance store ELKO and Bakkinn warehouse hotel. The date of acquisition will be 1 September 2018. From that time Festi and its subsidiaries will be included in N1's consolidated financial statements. The objective of the acquisition is operational optimisation and subsequently more robust and better service for customers of both companies. The purchase price is, according to the purchase agreement, in the amount of ISK 24,187 million. However, since a part of the purchase price was issued in new shares in N1 the final purchase price will be determined based on the market price of N1's shares as at the acquisition date. Following the transaction the former shareholders of Festi will own 24.1% of all shares in N1. Half of those new shares are subject to lock-up provisions, as sale of them is prohibited to year-end 2018. Reference is made to note 16 to these interim consolidated financial statements for further information regarding the acquisition, its financing, the financial position and operational results of Festi, preliminary purchase price allocation and ICA's conditions.

At the end of the period the Company's shareholders were 990 compared to 1,158 at the beginning of the year. Following are the Company's ten biggest shareholders at the end of the period:

Lífeyrissjóður verslunarmanna.....	13,3%
Lífeyrissjóður starfsmanna ríkisins A-deild og B-deild.....	11,6%
Gildi - lífeyrissjóður.....	9,3%
Lansdowne IcaV Lansdowne Euro.....	8,1%
Birta lífeyrissjóður.....	6,3%
Global Macro Funds.....	5,0%
Almenni lífeyrissjóðurinn.....	4,6%
Wellington.....	4,5%
Landsbréf.....	3,5%
Íslenski lífeyrissj-Lífsbraut .....	2,8%

## Statement by the Board of Directors and the CEO

The condensed consolidated interim financial statements of N1 hf. for the period from 1 January to 30 June 2018 are prepared in accordance with the International Financial Reporting Standard for interim financial reporting, IAS 34. According to our best knowledge it is our opinion that the consolidated interim financial statements give a fair view of the Group's assets, liabilities and financial position as at 30 June 2018 and operating results and changes in cash flows during the period from 1 January to 30 June 2018.

Furthermore, it is our opinion that the condensed consolidated interim financial statements and the Endorsement by the Board of Directors and the CEO give a fair view of the Group's results, financial position and development and describe the main risk factors and uncertainty faced by the Group.

The Board of Directors and the CEO of N1 hf. have today discussed the Company's consolidated interim financial statements for the period from 1 January to 30 June 2018 and confirm them with their signatures.

# Endorsement and Statement of the Board of Directors and the CEO, contd.:

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Kópavogur, 29 August 2018

## The Board of Directors of N1 hf.

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Margrét Guðmundsdóttir  
Chairman of the Board

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Helgi Magnússon

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Kristín Guðmundsdóttir

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Jón Sigurðsson

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**CEO**

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Þórarinn V. Þórarinsson

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Eggert Þór Kristófersson

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# Report on Review of Interim Financial Statements

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To the Board of Directors and Shareholders of N1 hf.

We have reviewed the accompanying condensed interim group financial statements of N1 hf. for the period 1 January to 30 June 2018. The condensed interim group financial statements which comprise, statement of financial position as of 30 June 2018, and the statement of income and comprehensive income, changes in equity and cash flows for the six-month period then ended, and explanatory notes. Management is responsible for the preparation and presentation of these condensed interim group financial statements in accordance with International Financial Reporting Standard IAS 34 "Interim Financial Reporting" as adopted by the EU. Our responsibility is to express a conclusion on these condensed interim group financial statements based on our review.

## Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review nothing has come to our attention that causes us to believe that the accompanying condensed interim group financial statements are not prepared, in all material respects, in accordance with IAS 34 "Interim Financial Reporting" as adopted by the EU.

Reykjavík, 29 August 2018

Ernst & Young ehf.

Ingunn H. Hauksdóttir  
State Authorized Public Accountant

# Statement of income and comprehensive Income

## 1 January to 30 June 2018

	Notes	2018 * 1.4.-30.6.	2017 * 1.4.-30.6.	2018 1.1.-30.6.	2017 1.1.-30.6.
Sales .....	9	10.931.549	8.897.383	18.914.736	15.875.353
Cost of goods sold .....		( 7.686.715)	( 6.101.639)	( 13.387.618)	( 10.774.366)
<b>Gross profit</b> .....	10	<u>3.244.834</u>	<u>2.795.744</u>	<u>5.527.118</u>	<u>5.100.987</u>
Other operating income .....		123.584	98.732	229.088	201.489
Salaries and other personnel expenses .....		( 1.237.296)	( 1.178.497)	( 2.331.470)	( 2.243.621)
Sales and distribution expenses .....		( 580.756)	( 567.463)	( 1.048.081)	( 989.901)
Other operating expenses .....		( 473.392)	( 380.261)	( 899.156)	( 779.694)
		<u>( 2.291.444)</u>	<u>( 2.126.222)</u>	<u>( 4.278.707)</u>	<u>( 4.013.217)</u>
<b>Profit before depreciation, amortisation and financial items</b> .....		<u>1.076.975</u>	<u>768.254</u>	<u>1.477.499</u>	<u>1.289.259</u>
Depreciation and amortisation .....		( 254.368)	( 242.331)	( 502.237)	( 485.293)
<b>Operating profit</b> .....		<u>822.607</u>	<u>525.923</u>	<u>975.262</u>	<u>803.967</u>
Finance income .....		16.436	13.282	39.714	38.471
Finance expenses .....		( 107.128)	( 101.491)	( 209.852)	( 198.662)
Foreign currency difference .....		42.686	( 16.197)	28.905	( 6.997)
Share of profit from associates .....		29.142	104.982	58.660	154.705
Fair value changes of shares in other companies .....		( 2.228)	( 588)	( 2.443)	3.574
		<u>( 21.093)</u>	<u>( 13)</u>	<u>( 85.017)</u>	<u>( 8.908)</u>
<b>Profit before income tax</b> .....		<u>801.514</u>	<u>525.910</u>	<u>890.245</u>	<u>795.059</u>
<b>Income tax</b> .....	11	( 129.822)	( 84.705)	( 142.124)	( 128.910)
<b>Profit for the period</b> .....		<u>671.692</u>	<u>441.205</u>	<u>748.121</u>	<u>666.149</u>
<b>Other comprehensive income Items that are or may be reclassified subsequently to profit or loss:</b>					
Translation difference arising from operations of a foreign associate .....		9.609	( 23.115)	( 5.819)	( 16.930)
<b>Total comprehensive income for the period</b> .....		<u>681.301</u>	<u>418.090</u>	<u>742.302</u>	<u>649.219</u>
Basic and diluted earnings for the period .....		2,69	1,76	2,99	2,66

\* The quarterly statement and the split between quarters were not reviewed or audited by the Company's auditor.

Notes on pages 10 to 17 are an integral part of these consolidated interim financial statements.

## Statement of Financial Position as at 30 June 2018

	Notes	30.6.2018	31.12.2017
<b>Assets</b>			
Intangible assets .....		196.368	214.987
Property and equipment .....		16.886.958	16.940.226
Shares in associates .....		1.894.333	1.839.908
Shares in other companies .....		13.353	15.668
Bonds .....		118.396	120.914
Non-current assets		<u>19.109.408</u>	<u>19.131.703</u>
Inventories .....		4.027.628	2.840.403
Trade receivables .....		3.760.622	2.595.230
Receivable from related parties .....		70.348	152.147
Other short-term receivables .....	12	351.121	136.852
Cash and cash equivalents .....		3.318.979	2.800.082
Current assets		<u>11.528.698</u>	<u>8.524.714</u>
<b>Total assets</b>		<u><u>30.638.106</u></u>	<u><u>27.656.418</u></u>
<b>Equity</b>			
Share capital .....		250.000	250.000
Share premium .....		3.153.857	3.153.857
Other restricted equity .....		3.985.418	4.131.579
Retained earnings .....		7.164.805	6.276.344
Total equity		<u>14.554.080</u>	<u>13.811.779</u>
<b>Liabilities</b>			
Payable to credit institutions .....	13	8.000.000	8.000.000
Deferred tax liabilities .....	14	1.447.799	1.484.715
Non-current liabilities		<u>9.447.799</u>	<u>9.484.715</u>
Current tax .....		405.546	444.276
Payable to the Icelandic State .....		2.927.500	2.058.077
Payable to credit institutions .....	13	1.100.000	0
Trade payables .....		1.211.092	1.066.927
Payable to related parties .....		249.416	113.198
Deferred income .....		177.545	182.958
Other short-term liabilities .....		565.128	494.488
Current liabilities		<u>6.636.227</u>	<u>4.359.923</u>
Total liabilities		<u>16.084.026</u>	<u>13.844.638</u>
<b>Total equity and liabilities</b>		<u><u>30.638.106</u></u>	<u><u>27.656.418</u></u>

Notes on pages 10 to 17 are an integral part of these consolidated interim financial statements.

## Statement of Changes in Equity 30 June 2018

	Share Capital	Share premium	Other restricted equity			Translation reserve	Retained earnings	Total equity
			Statutory reserve	Revaluation reserve	Unrealised profit of associated companies			
<b>1 January to 30 June 2018</b>								
Equity 1.1.2018 .....	250.000	3.153.857	62.500	3.846.730	376.857	( 154.490)	6.276.324	13.811.779
Total comprehensive income for the period .....						( 5.819)	748.121	742.302
Restricted due to associated companies .....					( 44.440)	0	44.440	0
Dissolution of revaluation of an associated company .....				( 17.342)			17.342	0
Dissolution of revaluation of property and equipment .....				( 78.559)			78.559	0
Equity 30.6.2018 .....	250.000	3.153.857	62.500	3.750.810	332.417	( 160.308)	7.164.805	14.554.080
<b>1 January to 30 June 2017</b>								
Equity 1.1.2017 .....	250.000	3.153.857	62.500	4.122.522	295.951	( 165.582)	4.852.702	12.571.950
Total comprehensive income for the period .....						( 16.930)	666.149	649.219
Restricted due to associated companies .....					( 37.295)		37.295	0
Dissolution of revaluation of an associated company .....				( 17.573)			17.573	0
Dissolution of revaluation of property and equipment .....				( 80.894)			80.894	0
Dividend paid ( 3.00 ISK per share) .....							( 750.000)	( 750.000)
Equity 30.6.2017 .....	250.000	3.153.857	62.500	4.024.055	258.656	( 182.512)	4.904.612	12.471.169

Notes on pages 10 to 17 are an integral part of these consolidated interim financial statements.



# Statement of Cash Flows 1 January to 30 June 2018

	Notes	2018 1.1.-30.6.	2017 1.1.-30.6.	
<b>Cash flows from operating activities</b>				
Profit before depreciation, amortisation and financial items .....		1.477.499	1.289.259	
Operating items not affecting cash flows:				
Gain on sale of operating assets .....	(	35.050)	(	10.363)
Deferred income .....		0	(	15.106)
		<u>1.442.449</u>	<u>1.263.791</u>	
Changes in operating assets and liabilities:				
Inventories, change .....	(	1.187.225)	(	139.546)
Trade and other receivables, change .....	(	1.367.730)	(	1.095.938)
Trade and other payables, change .....		2.261.786		1.359.721
Changes in operating assets and liabilities	(	293.169)	<u>124.237</u>	
Interest income received .....		39.707	29.743	
Interest expense paid on short-term liabilities .....	(	1.427)	(	7.244)
Paid income tax .....	(	217.770)	(	181.340)
		<u>969.789</u>	<u>1.229.186</u>	
<b>Cash flows from investing activities</b>				
Purchase of property and equipment .....	(	473.314)	(	404.267)
Sale of property and equipment .....		78.014		39.032
Dividend received .....		120.000		192.000
Investing activities	(	275.300)	(	173.235)
<b>Cash flows from financing activities</b>				
Dividend paid .....		0	(	750.000)
Interest expense paid on long-term loans from credit institutions .....	(	190.146)	(	191.221)
Financing activities	(	190.146)	(	941.221)
<b>Increase in cash and cash equivalents .....</b>		504.344		114.730
<b>Currency exchange difference on cash and cash equivalents .....</b>		14.553		13.010
<b>Cash and cash equivalents at the beginning of the year .....</b>		<u>2.800.082</u>		<u>2.266.435</u>
<b>Cash and cash equivalents at the end of the period .....</b>		<u>3.318.979</u>		<u>2.394.175</u>

Notes on pages 10 to 17 are an integral part of these consolidated interim financial statements.

# Notes

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## 1. Operations

N1 hf. („the Company“) is an Icelandic limited liability company. The Company's headquarters are located at Dalvegur 10-14, Kópavogur. The objective of the Company is sale of fuel and lubricants in fixed, liquid and gaseous form, wholesale and retail, purchase, sale and ownership of securities, purchase, sale, ownership and operation of real estates and movable property, together with lending activities related to the Company's operations and other related operations. The consolidated interim financial statements of the Group consists of the Company and its subsidiary EGO ehf., referred to together as the Group and individually as a Group entity.

## 2. Statement of compliance

The consolidated interim financial statements of N1 hf. have been prepared in accordance with the International Financial Reporting Standard for interim financial reporting, IAS 34. The condensed consolidated interim financial statements do not include all of the information required for full annual financial statements, and should be read in conjunction with the consolidated financial statements of the Company for the year ended 31 December 2017.

The Board of Directors of N1 hf. approved the consolidated interim financial statements on 29 August 2018.

## 3. Significant accounting policies

Two accounting standards became effective as at the beginning of the year, *IFRS 15 Revenue from Contracts with Customers* and *IFRS 9 Financial Instruments*.

Based on current operations of the Group IFRS 9 has limited effect. However, if the Group's operations change in the near future, e.g. by more focus on investment activities, the standard will have an impact on Group's recognition and measurement of financial instruments.

IFRS 15 applies to sale of goods and services. It includes a comprehensive framework the purpose of which is to provide information on the nature, amounts, timing and uncertainty related to revenue and cash flows from contracts with customers. IFRS 15 did not impact the interim financial statements except that more detailed breakdown of revenue is presented, see note 9.

## 4. Risk management

A part of its risk management the Group enters into derivative contracts to mitigate the effect of fluctuations in the world market price of oil. According to contractual provisions of the contracts, whose duration range from one to two months, the price of fuel is fixed in foreign currency. Those contracts only cover part of the Group's purchase of oil. The contracts are cash-settled.

## 5. Presentation and functional currency

These consolidated interim financial statements are prepared and presented in Icelandic krona (ISK), which is the Company's functional currency. All amounts are presented in thousand of Icelandic krona unless otherwise stated.

## 6. Use of estimates and judgements

The preparation of consolidated interim financial statements in accordance with International Financial Reporting Standards requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

## 7. Seasonality

The Group's operations are generally more extensive during the second and third quarters of the year than in the first and fourth quarters. Therefore the carrying amounts of the Group's operating assets and liabilities are generally lower at the end of the first and fourth quarters than at the end of the second and third quarters.

## Notes, contd.:

### 8. Operating segments

An operating segment is a component of the Group that engages in business activity from which it may earn revenue and incur expenses, including revenue and expenses relating to transactions with other components of the Group. Segments are determined by the Company's CEO, which regularly reviews the Group's segments so as to decide upon how assets are allocated as well as to monitor their financial performance.

Operating results of segments, their assets and liabilities consist of items directly attributable to individual segments as well as those items which can be allocated in a logical way.

Capital expenditure of segments consist of the total cost of acquisition of operating and intangible assets.

Inter-segment pricing is determined on an arm's length basis.

	Real estate	Operations	Inter-segment revenue	Total
<b>First half 2018</b>				
Operating revenue .....	0	18.914.736	0	18.914.736
Other revenue .....	1.028.762	229.088	(1.028.762)	229.088
Total segment revenue .....	1.028.762	19.143.824	( 1.028.762)	19.143.824
Total operating expenses of segments .....	(214.335)	(18.480.753)	1.028.762	(17.666.325)
Segment EBITDA .....	814.428	663.071	0	1.477.499
Segment depreciation and amortisation .....	(295.686)	(206.551)	0	(502.237)
Share of profit from associates .....	0	58.660	0	58.660
Operating result of segments .....	518.742	515.180	0	1.033.921
Net finance expenses .....				(143.677)
Income tax .....				(142.124)
Profit for the period .....				748.121
<b>30 June 2018</b>				
Segment assets .....	14.865.300	12.453.827	0	27.319.127
Unallocated assets .....				3.318.979
Total assets .....				30.638.106
Unallocated liabilities .....				16.084.026
Capital expenditure .....	186.823	286.491	0	473.314
Depreciation and amortization .....	(295.686)	(206.551)	0	(502.237)

## Notes, contd.:

### 8. Operating segments, contd.:

<b>First half 2017</b>	<b>Real estate</b>	<b>Operations</b>	<b>Inter-segment revenue</b>	<b>Total</b>
Operating revenue .....	0	15.875.353	0	15.875.353
Other revenue .....	928.580	201.489	(928.580)	201.489
Total segment revenue .....	<u>928.580</u>	<u>16.076.842</u>	<u>( 928.580)</u>	<u>16.076.842</u>
Total operating expenses of segments .....	(172.623)	(15.543.540)	928.580	(14.787.583)
Segment EBITDA .....	<u>755.957</u>	<u>533.302</u>	<u>0</u>	<u>1.289.259</u>
Segment depreciation and amortisation .....	(272.409)	(212.884)	0	(485.293)
Share of profit from associates .....	0	154.705	0	154.705
Operating result of segments .....	<u>483.548</u>	<u>475.123</u>	<u>0</u>	<u>958.671</u>
Net finance expenses .....				(163.613)
Income tax .....				(128.910)
Profit for the period .....				<u>666.149</u>
<b>30 June 2017</b>				
Segment assets .....	13.702.761	10.752.003	0	24.454.764
Unallocated assets .....				<u>2.394.175</u>
Total assets .....				<u>26.848.939</u>
Unallocated liabilities .....				14.377.771
Capital expenditure .....	80.853	323.414	0	404.267
Depreciation and amortization .....	(272.409)	(212.884)	0	(485.293)

### 9. Sales

	<b>2018</b>	<b>2017</b>
	<b>1.1.-30.6.</b>	<b>1.1.-30.6.</b>
Fuel.....	13.584.177	10.703.630
Other goods.....	5.330.558	5.171.723
Total sales.....	<u>18.914.736</u>	<u>15.875.353</u>
Breakdown of revenue by the Group's customers :		
Fishing industry.....	1.986.200	1.440.546
Transportation.....	2.716.606	639.973
Contractors.....	1.184.673	955.685
Foreign sale.....	1.259.938	1.301.941
Other industries and individuals.....	<u>11.767.319</u>	<u>11.537.208</u>
	<u>18.914.736</u>	<u>15.875.353</u>

## Notes, contd.:

### 10. Gross profit

	2018	2017
	1.1.-30.6.	1.1.-30.6.
Fuel.....	3.086.029	2.670.189
Other goods.....	2.441.089	2.430.798
Total gross profit.....	<u>5.527.118</u>	<u>5.100.987</u>

### 11. Income tax

Effective income tax in profit or loss is specified as follows:

	2018		2017	
	1.1.-30.6.		1.1.-30.6.	
Profit before income tax .....		<u>890.245</u>		<u>795.059</u>
Income tax based on current tax rate .....	20,0%	( 178.049)	20,0%	( 159.012)
Non-deductible expenses .....	( 0,1%)	( 1.257)	0,1%	( 823)
Non-taxable income on shares .....	( 1,3%)	11.428	( 3,9%)	30.941
Corrections due to prior years .....	( 2,9%)	25.754	0,0%	0
Other items .....	0,0%	0	0,0%	( 16)
Effective income tax .....	<u>16,0%</u>	<u>( 142.124)</u>	<u>16,2%</u>	<u>( 128.910)</u>

### 12. Other short-term receivables

Other short-term receivables are specified as following:

	30.6.2018	31.12.2017
Prepaid expenses.....	130.285	34.627
VAT refund and other receivables from the Icelandic State.....	120.179	64.021
Other short-term receivables.....	100.658	38.204
Total other short-term receivables.....	<u>351.121</u>	<u>136.852</u>

### 13. Payable to credit institutions

Interest bearing borrowings are specified as follows:

	30.6.2018		31.12.2017	
	Interest rate	Book value	Interest rate	Book value
Non-indexed loan in ISK on floating interests.....	5,1%	8.000.000	5,1%	8.000.000
Short-term loan in ISK.....	5,3%	1.100.000		0
Total payable to credit institutions.....		<u>9.100.000</u>		<u>8.000.000</u>

Loan maturities of the non-indexed loan is specified as follows:

	30.6.2018	31.12.2017
Year 2021.....	68.000	68.000
Year 2022.....	408.000	408.000
Subsequent.....	7.524.000	7.524.000
Total payable to credit institutions.....	<u>8.000.000</u>	<u>8.000.000</u>

## Notes, contd.:

### 14. Deferred tax liabilities

Deferred tax liabilities at the end of the period are specified as follows:

	30.6.2018	31.12.2017
<b>Assets</b>		
Trade receivables and other receivables.....	1.479	4.496
Inventories.....	0	1.660
	1.479	6.156
<b>Liabilities</b>		
Property and equipment.....	1.415.126	1.464.297
Intangible assets.....	21.562	23.592
Inventories.....	5.503	0
Unrealised foreign exchange rate difference.....	7.087	2.983
	1.449.277	1.490.872
Deferred tax liabilities.....	1.447.799	1.484.715

### 15. Ratios

The Company's key ratios are specified as follows:

	2018	2017
	1.1.-30.6.	1.1.-30.6.
<b>Statement of income and comprehensive income</b>		
Inventory turnover: cost of goods sold * / average inventories of the period.....	7,94	6,97
Sales days in trade receivables: average trade receivables of the period / goods and services sold *.....	30	32
Profit before depreciation, amortisation and financial items / gross profit.....	26,7%	25,3%
Salaries and other personnel expenses / gross profit.....	42,2%	44,0%
Sales and distribution expenses / gross profit.....	19,0%	19,4%
Other operating expenses / gross profit.....	16,3%	15,3%
	30.6.2018	31.12.2017
<b>Statement of Financial Position</b>		
Current ratio: Current assets / current liabilities.....	1,74	1,96
Liquidity ratio: (Current assets - inventories) / current liabilities.....	1,13	1,30
Leverage: Net interest bearing liabilities ** / EBITDA***.....	1,42	1,38
Equity ratio: Equity / total capital.....	47,5%	49,9%
Return on equity: Profit for the period * / average equity for the period.....	10,6%	16,1%

\* Operating figures are calculated on annual basis.

\*\* Average net interest bearing liabilities for the last 12 months.

\*\*\* EBITDA for the last 12 months.

## Notes, contd.:

### 16. Subsequent events

#### Acquisition of Festi

On 30 July 2018 the Icelandic Competition Authority (ICA) approved N1's acquisition of all share capital of Festi hf. subject to certain conditions in a settlement agreement approved by N1 and ICA. Festi operates grocery stores under the brand names of Krónan, Kr, Nóatún and Kjarval, as well as the electrical appliance store ELKO and Bakkinn warehouse hotel. The date of acquisition will be 1 September 2018. From that time Festi and its subsidiaries will be included in N1's consolidated financial statements.

The objective of the acquisition is operational optimisation and subsequently more robust and better service for customers of both companies. Significant changes have, and will continue, to take place in those markets in which the companies operate. Annual synergy of the acquisition are in the range of ISK 500 to 600 million. Synergy effect will be obtained in the next 12 to 18 months.

#### ICA's conditions

ICA's main conditions related to N1's acquisition of Festi are as follows:

1. New resellers are to get improved access to wholesale of liquid fuel.
2. Better access to the service of Ólíudreifing ehf.
3. Sale of five self-service stations to new and independent parties in the fuel market. More specifically, three self-service fuel stations currently operated under the brand name of Dælan, located at Fellsmúli and Staldrið in Reykjavík, the station at Hæðarsmári 8 in Kópavogur, and two stations operated under the brand name of N1, i.e. those at Salarvegur in Kópavogur and Vatnagarðar in Reykjavík.
4. Sale of the grocery store of Kjarval located at Hella.

#### Acquisition price, its payment and financing

The acquisition will be financed with new borrowings, on one hand, and issue of new share capital in N1 on the other. Furthermore, N1 will use some of its current cash to finance part of the acquisition. N1 has issued 79,573,913 shares to shareholders of Festi. In the final purchase agreement it is assumed that the shares are issued at a price of 115 ISK per share and the total purchase price of the share capital of Festi is estimated ISK 24,187 million.

However, according to International Financial Reporting Standards (IFRS), the value of the portion of the purchase price paid by means of issue of new share capital is to be based on the market value of shares as at the acquisition date, even though the purchase price agreement states that new shares in N1 will be delivered at the price of 115. If the market price differs from that assumed in the purchase price agreement it will have an impact on the determination of purchase price and the purchase price allocation. Following is a breakdown of the purchase price based on the assumption in the purchase price agreement of price of 115 per share. Amounts are in ISK million:

Acquisition price of all share capital of Festi .....	24.187
Cash payment, cash currently at N1's disposal .....	2.356
Cash payment, financed via new borrowings of N1 .....	12.680
Paid via new share capital of N1 hf.* .....	9.151
Total .....	24.187

\*Following the transaction the former shareholders of Festi will own 24.1% of all shares in N1. Half of those new shares are subject to lock-up provisions, as sale of them is prohibited to year-end 2018.

In addition to the purchase price, direct acquisition-related cost in the amount ISK 66 million has been expensed in 2018 (2017: 69 million).

## Notes, contd.:

### 16. Subsequent events, contd.:

#### Assets and liabilities of Festi and purchase price premium

The following table specifies the carrying amount of Festi's assets and liabilities according to the company's consolidated financial statements at the annual reporting date of 28 February 2018. However, the acquisition will be based on the fair value of acquired assets and liabilities of Festi as at the acquisition date of 1 September 2018. The estimated purchase price, as specified in the table, is based on the aforementioned assumption in the purchase price agreement of the price of N1's share capital being 115 per share. However, on the acquisition date it shall be based on the market price of shares in N1 at that date. Amounts are in ISK million:

Property and equipment .....	12.077
Investment properties .....	8.805
Goodwill .....	7.258
Intangible assets .....	3.797
Shares in other companies .....	32
Inventories .....	3.735
Trade receivables .....	484
Other short-term receivables .....	197
Cash and cash equivalents .....	1.673
Loans from credit institutions .....	( 15.029)
Deferred tax liabilities .....	( 1.824)
Trade payables .....	( 3.822)
Current tax payable .....	( 286)
Other short-term liabilities .....	( 1.187)
Equity .....	15.909
Estimated purchase price of share capital of Festi .....	24.187
Estimated purchase price in excess of book value of Festi's equity at 28 February 2018 .....	8.278

#### Purchase price allocation

As stated above the purchase price of share capital in Festi is estimated to be ISK 8,278 million in excess of the company's equity as at 28 February 2018. According to International Financial Reporting Standards N1 is to carry out a purchase price allocation at the acquisition date, i.e. value identifiable acquired assets and liabilities as at the acquisition date of 1 September 2018, where the identifiable assets' and liabilities' fair value is determined. Goodwill in an acquired company is not assumed to be an identifiable asset. To the extent that the purchase price of the shareholding in Festi is in excess of the fair value of identifiable assets less acquired liabilities the difference is recognised as a goodwill in N1's consolidated financial statements.

Purchase price allocation is yet to be finalised but below is a preliminary assessment of the fair value of acquired assets affected by the purchase price allocation. That assessment is subject to changes. It is estimated that the purchase price allocation will be finalised as at the end of november. However, if new information becomes evident within one year from the acquisition date regarding the position of assets and / or liabilities at the acquisition date the purchase price allocation could change.



## Notes, contd.:

### 16. Subsequent events, contd.:

#### Purchase price allocation, contd.:

<u>Assets acquired</u>	<u>Changes in value and assumption upon which preliminary purchase price allocation is based</u>
Property and equipment	According to a preliminary assessment the fair value of Festi's real estates and premises is ISK 2,479 million in excess of the estimated carrying amount at the acquisition date 1 September 2018. Fair value of equipment is estimated to be close to carrying amount and was therefore not estimated. Fair value of real estates and premises was estimated in accordance with the International Financial Reporting Standard IFRS 13 Fair value Measurement. The fair value assessment of those assets fall under level 3 in the fair value hierarchy. The fair value assessment is based on discounted cash flows using fixed prices. Future revenue from assets is estimated based on current lease agreements and estimated market lease prices after the expiration of current lease agreements. A full utilisation of real estates is not assumed. Furthermore, it is assumed in the estimation of revenue that a part of lease revenue will not be collected. The most significant expenses in the cash flows assessment are property tax, maintenance, insurance premiums and administrative costs. Property tax is based on rateable value for the year 2019 and municipalities' rate of levy for the year 2018. Other expense items are estimated based on common benchmarks applied in the real estate market. The estimated cash flows from assets is discounted based on estimated weighted average cost of capital (WACC). Required rate of return on equity is based on market rate of return on government backed market debt securities, risk premium for the real estate market and a specific risk premium for individual properties. A 30% equity ratio is assumed. The assessment of real rate of return on debt is based on estimated interest term for individual real estate assets. Festi's real estates and premises for own use will be recognised applying the revaluation method in N1's consolidated financial statements, as N1's real estates and premises are recognised. Other fixed tangible non-current assets of Festi will be recognised at amortised cost. Deferred tax will be recognised due to the difference between fair value and carrying amount.
Investment property	Some of Festi's real estates are leased out to third parties and recognised as investment properties in Festi's consolidated financial statements. Investment properties are recognised at fair value through profit or loss. The same accounting policy will be applied in N1's consolidated financial statements. According to preliminary fair value assessment the fair value of investment properties is ISK 358 million lower than the estimated carrying amount at the acquisition date. Fair value of investment properties was assessed applying the same valuation model as for the assessment of fair value of real estate and premises of assets for own use. Deferred tax will be recognised due to the difference between fair value and carrying amount of investment properties.
Intangible assets	Purchase price allocation has not yet been performed with respect to intangible assets but will be carried out following the acquisition date of 1 September 2018. Intangible assets will subsequently be recognised at amortised cost and deferred tax recognised due to the difference between book value and fair value.
Goodwill	Goodwill is the excess of purchase price over fair value of identifiable acquired assets and liabilities. Goodwill is not amortised but will be tested annually for impairment.

#### Operating results of Festi

In the financial year 1 March 2017 to 28 February 2018 the operating revenue of Festi's group amounted to ISK 40,000 million, EBITDA amounted to ISK 3,436 million and profit to ISK 1,695 million. According to budget for the financial year ending on 28 February 2019 total turnover of Festi is assumed to be ISK 43,000 million and EBITDA to be ISK 3,350 million.